



HOW TO LEVERAGE EXCEL WITH YOUR GAZELLE.AI DATA DOWNLOADS



PRESENTED BY:



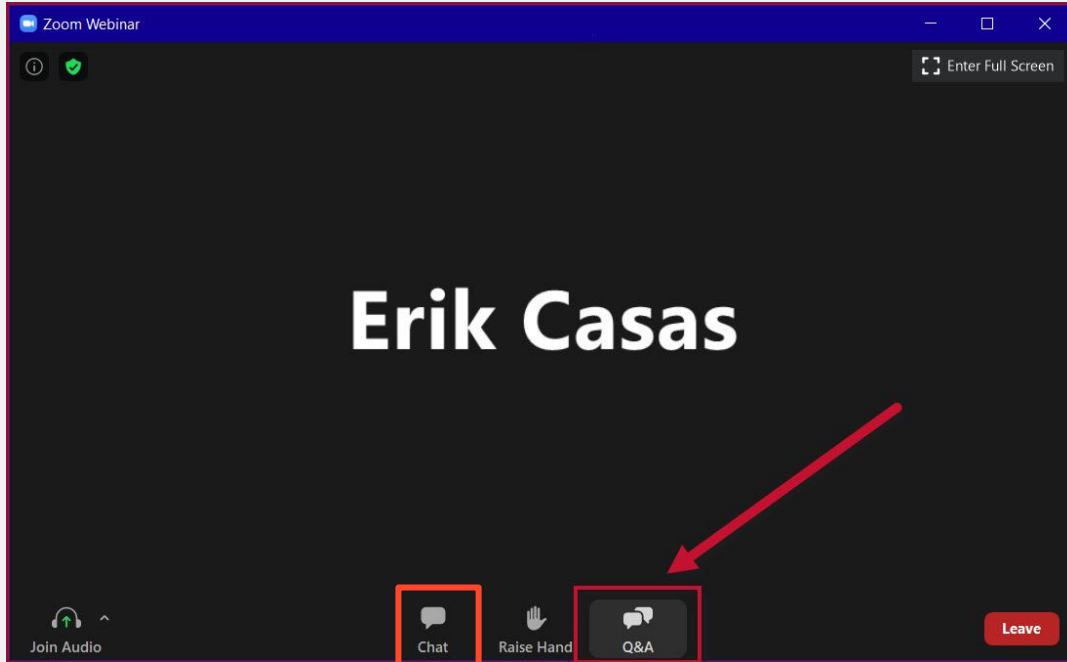
Janelle Mansfield
VP Customer Success &
Customer Experience



Katie Vilaranda
Digital Marketing
Project Manager



HOW TO SUBMIT A QUESTION



Janelle Mansfield
VP Customer Success &
Customer Experience



jmansfield@gazelle.ai



AGENDA



Explore what you *can* do with Gazelle.ai data downloads and when to use excel



Tips & tricks on how to populate blank email addresses and more with ready-made excel formulas just for you!



Actionable examples & interactive Q&A



WHY YOU NEED TO USE EXCEL FOR DATA DOWNLOADS

- Add more than one row or column.
- Use filters to simplify your data.
- Remove duplicate data points or sets.
- Transpose rows into columns.
- Split up text information between columns.
- Use these formulas for simple calculations.



WHERE TO UTILIZE EXCEL WITH GAZELLE.AI DATA DOWNLOADS

**PROJECT
DOWNLOADS**

**BETWEEN
COMPANY AND
CONTACT DATA
DOWNLOADS**

**POPULATE
MISSING EMAILS
IN CONTACT LISTS**

**MERGE LARGE
DATA SETS FOR
CRM UPLOADS**



FORMULAS THAT WE'LL USE TODAY

Merge First/Last Names

- =A2&" "&B2

Change uppercase to lowercase

- =PROPER(A2)

Change lowercase to uppercase

- =UPPER(A2)

Populate Emails

- =CONCATENATE(A2,,B2,"@",C2,".com")
- =CONCATENATE(A5,".",B5,"@",C5,".com")

Merge and Match Contact and Company Info

- =VLOOKUP (Full video included)



5 USE CASE EXAMPLES

WITH BONUS FORMULA DOWNLOADS



HOW TO POPULATE EMAIL ADDRESSES USING GAZELLE.AI AND EXCEL



AutoSave OFF | Email Excel Populates_2022

Home | Insert | Draw | Page Layout | Formulas | Data | Review | View | Tell me

Paste | Arial | 12 | B I U | Wrap Text | General

D2 | fx | =CONCATENATE(A2,,B2,"@",C2,".com")

	A	B	C	D	E	F	G	H
1	First Name	Last Name	Domain	Full Address				
2	Jane	Smith	Gmail	Jane Smith@Gmail.com				
3	Barb	Doe	fakecompany	BarbDoe@fakecompany.com				
4	Bob	Smith	newcompany	BobSmith@newcompany.com				
5								
6								
7								
8								
9								
10								
11								
12								
13								



HOW TO FIND DUPLICATES IN YOUR DATA DOWNLOADS



AutoSave OFF

Duplicates — Saved to

Home Insert Draw Page Layout Formulas Data Review View Tell me

Paste Paste

Calibri (Body) 12 A A

B I U

Wrap Text

General

Merge & Center

\$ %

K9

	A	B	C	D	E	F	G	H	I
1	First Name	Last Name	Company	Phone	Email	Website			
2	Joy	Campbell	CACC	519-351-9888	joy.campbell@cacc.ca	www.cacc.ca			
3	Jim	Townsend	Agris	905-343-7083	jimtownsend@agris.com	www.agris.com			
4	Joy	Campbell	CACC	519-351-9888	joy.campbell@cacc.ca	www.cacc.ca			
5									
6									
7									
8									
9									
10									
11									
12									



HOW TO MERGE FIRST/LAST NAMES TO 1 CELL (OR SPLIT NAMES)



AutoSave OFF gazelle_companies_2022-06-20 (1)

Insert Draw Page Layout Formulas Data Review View Tell me

Queries & Connections

Stocks Currencies Geography Automatic Activities

Sort Filter Reapply

Text to Columns Flash Fill Remove Duplicates Data Validation

A	B	C	D	E	F	G	H
y_GID	Company Name	Website	Company Main Phone	Company Main Email	Person Name	Group	Title
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Tim Mcdam	C-Suite Executives	Chairman
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Jean-Paul Martin	C-Suite Executives	CTO (co-f
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Steve Valenzuela	C-Suite Executives	Chief Fin
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Steve Trundle	C-Suite Executives	President
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Mayo Shattuck	C-Suite Executives	Director
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Stephen Trundle	C-Suite Executives	President
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Christopher Johnson	C-Suite Executives	Vice Pres
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Jason DaCosta	C-Suite Executives	Vice Pres
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Steve Chazin	C-Suite Executives	Vice Pres
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Reed Grothe	C-Suite Executives	Vice Pres
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Daniel Ramos	C-Suite Executives	Senior Vi
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Donald Natale	C-Suite Executives	Senior VP
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Jason DaCosta	C-Suite Executives	VP, Cust
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Alison Slavin	C-Suite Executives	VP, Crea
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Laurene H. Horiszny	C-Suite Executives	Vice Pres
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Martin Fischer	C-Suite Executives	VP
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Patrick E. Nolan	C-Suite Executives	VP-ir
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Joseph F. Fadol	C-Suite Executives	Pres/Gen
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Robin Kendrick	C-Suite Executives	VP
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Tonit M. Calaway	C-Suite Executives	Chief Hr
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	David Hasson	C-Suite Executives	VP-Tax
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Charles H. Polzin	C-Suite Executives	VP, Depu
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Anthony D. Hensel	C-Suite Executives	VP & Con
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Daryl J. Ginnell	C-Suite Executives	VP-Inte
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Thomas J. McGill	C-Suite Executives	Treas & I
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Joel Wiegert	C-Suite Executives	Pres/Gen
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Michelle S. Logan	C-Suite Executives	Pres-Mor
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Christopher H. Vance	C-Suite Executives	VP-Bus-D
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Brady D. Ericson	C-Suite Executives	Chief Stri
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Thomas Warner	C-Suite Executives	Owners / Founders
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Robin Adams	C-Suite Executives	Vice Chal
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Richard Bula	C-Suite Executives	VP of Inf
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Gilles Blouin	C-Suite Executives	Vice Pres
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Steve Mai	C-Suite Executives	Chief Exe
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Mark Lewis	C-Suite Executives	Chief Ope
168B86F94ce8668996	ALAR.M.COM	alarm.com	+1 703-270-2163	info@alarm.com	Jason Fedy, CPA, CA	C-Suite Executives	Chief Fin

AutoSave OFF Merge Names

Home Insert Draw Page Layout Formulas Data Review View Tell me

Calibri (Body) 12

General

Wrap Text

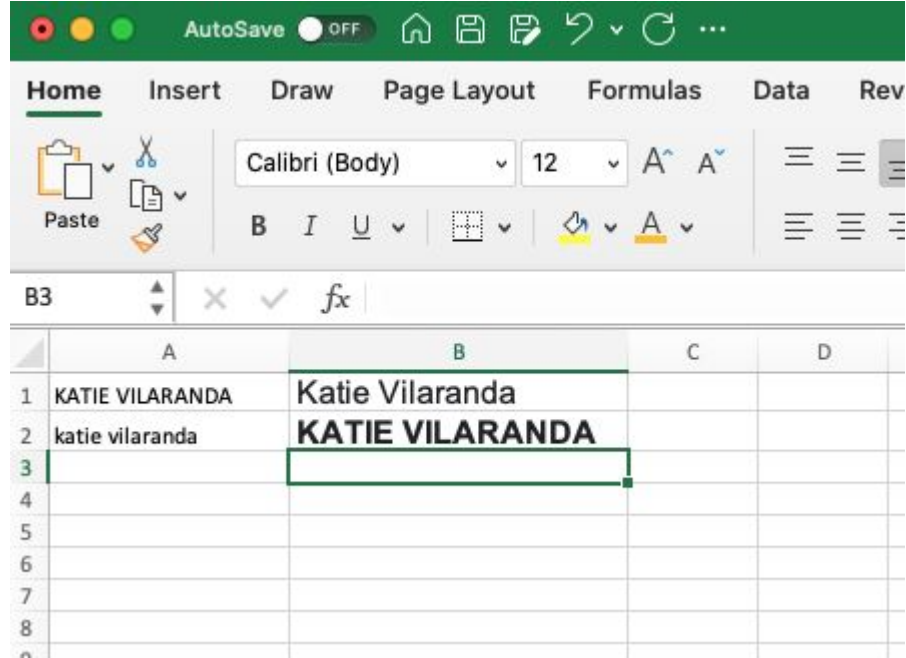
Merge & Center

F22

	A	B	C	D	E	F	G	H	I	J
1	First Name	Last Name		Email	Company					
2	Katie	Vilaranda	Katie Vilaranda	kvlilaranda@gazelle.ai	Gazelle.ai					
3	Katie	Vilaranda	Katie Vilaranda	kvlilaranda@gazelle.ai	Gazelle.ai					
4	Katie	Vilaranda	Katie Vilaranda	kvlilaranda@gazelle.ai	Gazelle.ai					
5										
6										
7										
8										
9										
0										



HOW TO CHANGE UPPERCASE TO LOWERCASE TEXT



HOW TO MERGE COMPANY AND CONTACT INFORMATION USING VLOOKUP



AutoSave [OFF] Projects Vlookup.xlsx - Read-Only

Home Insert Draw Page Layout Formulas Data Review View Tell Me

Calibri (Body) 12 A A

General

Normal Bad Good Neutral

Insert Delete Format

AutoSum Fill Sort & Filter

	A	B	C	D	E	F	G	H	I	J	K	L
	Project ID	Project Name	Destination	GScore	Website	Main Phone	Alt Phone	Main Email	Alt Email	Person Name	Group	Title
1	62263110af2806087c74689c	AIVO	France	6	aivo.co					Leandro Lopez Mazzarini	C-Suite Executives	COO
3	62263110af2806087c74689c	AIVO	France	6	aivo.co					Marcelo Toranzo	C-Suite Executives	CTO
4	62263110af2806087c74689c	AIVO	France	6	aivo.co					Martin Sebastian Frascaroli	Owners / Founders	Founder
5	62263110af2806087c746889	SOMA TECHNOLOGY	United States	6	somatechnology.com					Peter Leonidas	Owners / Founders	Co-Owner & Mgr-Sls & Mktg
6	62263110af2806087c746889	SOMA TECHNOLOGY	United States	6	somatechnology.com					Photios Dalamagas	Owners / Founders	Owner
7	62263110af2806087c746877	LENUS EHEALTH	France	6	lenushealth.com					Anders Toiboe	C-Suite Executives	CTO
8	62263110af2806087c746877	LENUS EHEALTH	France	6	lenushealth.com					Sebastian Colsted	C-Suite Executives	COO
9	62263110af2806087c746877	LENUS EHEALTH	France	6	lenushealth.com					Theodor Lindkaer	C-Suite Executives	COO
10	62263110af2806087c746877	LENUS EHEALTH	France	6	lenushealth.com					Thomas Klintt	C-Suite Executives	CMO
11	62263110af2806087c746877	LENUS EHEALTH	France	6	lenushealth.com					Rasmus Ingerslev	C-Suite Executives	Chairman of the Board
12	62263110af2806087c746877	LENUS EHEALTH	France	6	lenushealth.com					Bertram Thorslund	C-Suite Executives	CEO
13	62263110af2806087c746890	DEACERO USA LLC	United States	6	deacero.com					Fernando Villanueva	C-Suite Executives	Chief Executive Officer
14	62263110af2806087c746892	ZENVIA	Chile	6	zenvia.com					Cassio Bobbin	C-Suite Executives	CEO
15	62263110af2806087c746892	ZENVIA	Chile	6	zenvia.com					Thiago Moesch	C-Suite Executives	Chief Technology Officer
16	62263110af2806087c746892	ZENVIA	Chile	6	zenvia.com					Victor Knechwitz	Owners / Founders	Co-Founder & Chairman
17	62263110af2806087c7468a0	NEXTFUEL	Japan	6	nextfuel.com					Wolfgang Moser	C-Suite Executives	CTO
18	62263110af2806087c7468a0	NEXTFUEL	Japan	6	nextfuel.com					Audin Sommerli	C-Suite Executives	CEO
19	62263110af2806087c7468a0	NEXTFUEL	Japan	6	nextfuel.com					Stefano Romano	C-Suite Executives	CEO
20	62263110af2806087c7468a0	NEXTFUEL	Japan	6	nextfuel.com					Audin Sommerli	C-Suite Executives	Chief Marketing Officer
21	62263110af2806087c7468a0	NEXTFUEL	Japan	6	nextfuel.com					Henning Herven	C-Suite Executives	COO
22	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					Paul Bradley	C-Suite Executives	COO
23	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					Sam Mantueto	C-Suite Executives	Vice Chm & Coo
24	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					John W. Brace	C-Suite Executives	Coo
25	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					Troy C. Patton	C-Suite Executives	Coo
26	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					Michael Shadbolt	Vice Presidents	Gen Counsel & Vp
27	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					Mike Crawley	Vice Presidents	Exec Vp-Bus Dev
28	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					Boris Balan	Vice Presidents	Vice Europe
29	62263110af2806087c746896	NORTHLAND POWER	Switzerland	6	northlandpower.ca					Dino Glosca	Vice Presidents	Vice President, Engineering
30	62263110af2806087c746888	BACTIGUARD	Japan	6	bactiguard.com					Johan Rugfelt	C-Suite Executives	Coo
31	62263110af2806087c746888	BACTIGUARD	Japan	6	bactiguard.com					Fredrik Jarsten	C-Suite Executives	COO
32	62263110af2806087c746888	BACTIGUARD	Japan	6	bactiguard.com					Christian Knoch	C-Suite Executives	CEO
33	62263110af2806087c746888	BACTIGUARD	Japan	6	bactiguard.com					Cecilia Edstrom	Vice Presidents	Sr Vp-Sls & New Bus
34	62263110af2806087c746888	BACTIGUARD	Japan	6	bactiguard.com					Nina Nilsson	Vice Presidents	Sr Vp-Sls & Mktg
35	62263110af2806087c7468a6	CHOOOSE	Japan	6	choose.today					Andreas Slettvoll	C-Suite Executives	CEO & Co-Founder
36	62263110af2806087c74688d	ELKEM SILICONES	United States	6	silicones.elkem.com					Sophie Schneider	Vice Presidents	VP Research & Innovation
37	62263110af2806087c74688d	ELKEM SILICONES	United States	6	silicones.elkem.com					Laurent Dumont	Vice Presidents	Vice President Business Development and Strategic Marketing
38	62263110af2806087c74688d	ELKEM SILICONES	United States	6	silicones.elkem.com					Bruno Chazal	Vice Presidents	Vice President Operations
39	62263110af2806087c74688d	ELKEM SILICONES	United States	6	silicones.elkem.com					Bertrand Mollet	Vice Presidents	Vice President Sales & Marketing - Americas
40	62263110af2806087c74688d	ELKEM SILICONES	United States	6	silicones.elkem.com					Lucas Freire	C-Suite Executives	President ELKEM Silicones Brasil & Executive Director for Latin America
41	62263110af2806087c746898	EVERSPIN TECHNOLOGIES	Germany	6	everspin.com					Jeff Winzeler	C-Suite Executives	COO
42	62263110af2806087c746898	EVERSPIN TECHNOLOGIES	Germany	6	everspin.com					Darin G. Billenbeck	C-Suite Executives	President & CEO
43	62263110af2806087c746898	EVERSPIN TECHNOLOGIES	Germany	6	everspin.com					Lawrence G. Finch	C-Suite Executives	Board Director
44	62263110af2806087c746898	EVERSPIN TECHNOLOGIES	Germany	6	everspin.com					Peter Hebert	C-Suite Executives	Board of Directors
45	62263110af2806087c746898	EVERSPIN TECHNOLOGIES	Germany	6	everspin.com					Jeffrey G. Winzeler	C-Suite Executives	COO
46	62263110af2806087c746898	EVERSPIN TECHNOLOGIES	Germany	6	everspin.com					Geoff Tate	C-Suite Executives	Board Director
47	62263110af2806087c746898	EVERSPIN TECHNOLOGIES	Germany	6	everspin.com					Kevin Carley	C-Suite Executives	CEO & President



TAKEAWAYS

- ➔ Know when and what to use excel with our data downloads
- ➔ The key value that you can use with both the powerful data tools when using them together
- ➔ How to save time and increase productivity by using excel with Gazelle.ai



—
QUESTIONS?

THANK YOU!



Katie Vilaranda
Digital Marketing Project Manager



kvilaranda@gazelle.ai



A hand holding a white envelope icon, symbolizing a bonus or gift.

BONUS
EXCEL FORMULAS
(attached in package)

